

BRINGING NEW EDGE TO YOUR BUSINESS



SYSTRONICS

SYSTRONICS is a multi award-winning IT solutions provider that has successfully led the Middle East's software development market for 33 years. Based in the U.A.E. and with more than 200 customers in diverse industries, the company has an established reputation and today stands as one of the oldest and most successful business partners for Sage Accpac™. We pride ourselves as a forward thinking organization with a clear mission: to provide you with superior software systems and services that help your business leverage technology to compete, grow and succeed.

Supported by SystroTech, our development arm in Armenia, SYSTRONICS today successfully brings together a diverse set of skills that deliver a host of specialized solutions to customers with individual IT and business needs. Additionally, our extensive experience in some of the world's leading technologies enables us to provide services that are backed by a proven set of methodologies which guarantee a rapid and smooth rollout of technology business systems.

What We Offer

With our advanced software development capabilities, SYSTRONICS develops custom solutions that extend, integrate and improve your Sage Accpac™ & Microsoft® systems to ensure they fully support your business objectives.

Our Team

Our team is the foundation of our success. Through our rewarding workplace culture, we attract and retain outstanding and committed people made up of business consultants, systems engineers and software developers. Our highly-qualified teams of vendor-certified professionals are reputed as industry specialists who are committed to understanding your business and helping it grow.

What Makes Us Unique

Hundreds of companies have put their trust in SYSTRONICS to deliver the best tailored IT solutions that answer their business challenges today and empower them for greater success tomorrow. We have earned an unmatched reputation in the region for delivering superior services and cost effective solutions to our clients. What makes us different?

- **Value** – Providing value is the cornerstone of everything we do. We ensure that our entire sales, implementation and support processes are focused on providing you with solutions that deliver rapid return on investment and a lower cost of ownership.
- **Best Practices** – Our practical and transparent planning and implementation methodologies focus on rapid deployment of solutions with proven fundamentals every step of the way, including tight standards and procedures for quality control.
- **Knowledge and Expertise** – Our dedicated support team of consultants and developers understands your solutions intimately and can address all your IT related business needs.

INDUSTRY RECOGNITION

SYSTRONICS' achievements over the years have been recognized by some of the world's leading technology providers:

- Sage Accpac™ – Development Partner of the Year International Achievement Award (Dubai, 2007)
- Sage Accpac™ – Development Partner of the Year (Vancouver, 2005)
- Sage Accpac™ – International Business Partner of the Year (Orlando, 2000)
- Microsoft® – Application Development Partner of the Year (Dubai, 1999)
- Microsoft® – Best Business Solution (Dubai, 1997)
- Microsoft® – Industry Solutions Award (Chicago, 1997)

Simplifying Your Technology

With more than 15 years of expertise in the Sage Accpac™ Extended Enterprise Suite (EES), along with our long-standing relationship with Microsoft as a Gold Certified Partner, SYSTRONICS today brings sophisticated software capabilities that simplify your business processes. With a long track record of deploying solutions that address our customers' specific industry needs, our tailored products today are sold and supported by Sage Accpac™ partners around the world.

What Sage Accpac™ Offers

Built on superior architecture and designed to fulfill stringent international standards, Sage Accpac™ is an award-winning business management Extended Enterprise Suite that integrates with a complete set of end-to-end business solutions, including Customer Relationship Management, Human Resource Management, Point-of-Sale, Warehouse Management and more. From small office applications to enterprise systems, it offers the most comprehensive, scalable and cost effective e-business solution in the industry - delivering unparalleled performance and functionality, cross-product integration and rock-solid stability. Sage Accpac™ also offers the flexibility that allows you to choose features such as your system's database, network environment and operating system that helps you operate more efficiently and profitably.

SYSTRONICS develops add-ons and utilities that integrate seamlessly with Sage Accpac™ and greatly enhance its functionality.

SYSTRONICS Products

Packaged Products

AR-AP Settlements™ - The settlement of receivable documents with payable documents, or vice versa, is simplified with the use of AR-AP Settlements™ for Sage Accpac™. This module is especially useful when the same company in Sage Accpac™ is defined as an AR Customer, as well as an AP Vendor.

BACCPAC™ - The scheduling of periodic backup operations for accounting and finance departments can be automated with BACCPAC™ for Sage Accpac™. It provides users with a Task Manager feature that ensures continuous monitoring and management of scheduled backups, in addition to providing data restore functionality.

Cashflow Forecasting™ - Offers Sage Accpac™ users a unique opportunity to prepare cash flow forecasts inside Sage Accpac™. It integrates with Accpac Bank Services, Accounts Receivable, Accounts Payable, Purchase Orders and Sales Orders modules, to deliver an unprecedented user experience and accurate results.

CashWorks™ - Enhances cash management by capturing current and future dated receipt and payment transactions, and applying them to Sage Accpac™ documents. A unique differentiator of CashWorks™ is its ability to post transactions at future dates. By offering user-friendly cash analysis functionality, CashWorks™ provides organizations with full control over cash transactions during their lifetime.

Field Extender™ - Attaching images, diagrams, maps, specifications, statutory notes, safety instructions and other industry specific documentation to Sage Accpac™ transactions is facilitated by Field Extender™, in addition to the ability it gives to define virtually unlimited number of optional fields for the purpose of analysis.

Gulf Utilities™ for Payroll - With Gulf Utilities™, Sage Accpac™ users in GCC countries have an affordable and flexible HR solution. In addition to being fully integrated with Sage Accpac™, Gulf Utilities™ meets the basic needs and the legal requirements of a large number of SME companies in the Gulf.

Intercompany Utilities™ - An indispensable tool for organizations with multiple Sage Accpac™ company databases, Intercompany Utilities™ is a suite of modules each of which provides a different functionality to the user. There are synchronization modules for master files, intercompany consolidated reports, intercompany trading and logistics modules, as well as intercompany bank and cash transaction modules.

iPortal™ - Designed as an inexpensive, easy-to-deploy and easy-to-use web portal, iPortal™ enables Sage Accpac™ users with basic B2B functionality and works right out-of-the-box. It allows online customers to search for products, place orders, track shipments and review invoices.

Revenue & Expense Deferrals™ - Recognition of revenue and expense in Sage Accpac™ for services to be rendered at a future date is processed by Revenue and Expense Deferrals™. Revenues and expenses generated from: after-sales service; subscriptions; memberships; gift cards; airline tickets; insurance policies; rents and many other types of services need to be amortized and recognized over their contract periods.

Subscription Products

ToolPac™ - Efficiently reconciles Accounts Receivable, Accounts Payable, Inventory Control, Sales Orders and Purchase Orders modules with Sage Accpac™ General Ledger. You can think of ToolPac™ as an inter-modular integrity checking utility.

Bespoke Products

Database Manager - Helps Sage Accpac™ users create or drop indexes from an Accpac database without any error.

IC Item Converter™ - Simplifies the process of performing item conversion within an organization, without the need for Bill of Materials.

IC Multi-Location Cost Averaging™ - Integrates with Sage Accpac™ Inventory Control module to help organizations who wish to maintain homogeneous item costs for all locations, instead of different costs for each location.

IC Stock Aging Report™ - Enhances the functionality of Sage Accpac™ Inventory Control module, by allowing organizations to quickly identify the aging status of their current stock.

MyHelp™ - Helps finance and operations managers to document important business instructions, regulatory requirements, company guidelines, training material and business processes, making them readily available from inside Sage Accpac™ to all users.

Bespoke Industry Solutions

Royalty Payments™ - Facilitates and streamlines the calculation and processing of royalty payments to intellectual property owners. Being fully integrated with Sage Accpac™, Royalty Payments™ is an effective and easy-to-use tool for maintaining Royalty Contracts and updated balances for Royalty Vendors, as well as generating other useful information.

Trade Finance™ - Allows users tracking and maintaining transactions and operations related to Import Letters of Credit from inside Sage Accpac™, as well as updating vendor payments, bank charges and retained margins.

Trade Job Costing™ - Helps service companies identify profitability of specific jobs or organizational units, at any particular time. In addition to tracking analytical data on both existing and potential jobs, Trade Job Costing™ is particularly useful for the analysis of fulfillments, commitments and profit margins.

Transportation & Distribution Manager™ - Streamlines sales, production and logistics processes for distribution companies. The solution also allows companies to produce driver run sheets, picking slips, invoices and adjustments, presenting results in customer activity and product movement reports.

Customization Services

SYSTRONICS has made its mark in the market by providing highly customized solutions that maximize the capabilities of your Sage Accpac™ implementation according to your specific business needs.

The full range of Software Development Services is optionally available for the following Customization Services:

- Bespoke programming
- Customization of existing functionality
- Integration with external systems and solutions
- Business process automation
- Report writing

By further leveraging our customization services, SYSTRONICS also offers you a unique service called MyOwnAddOn™. After developing a customized Sage Accpac™ module or add-on, SYSTRONICS may provide you with the choice of sharing the copyright on the software sold to other organizations and Sage Accpac™ business partners around the world.

Software Development Services

The SYSTRONICS Development Team works closely with your organization to create bespoke solutions that work for your business today, providing you with the ability to upgrade and modify your systems as your business expands in the future.

Analysis – Market trends and requirements are analyzed by our Product Management and Software Development Teams, and based on localization and functional gaps identified in the process, value added solutions are designed.

Documentation – Key to a successful software development practice and product continuity, documentation is at its best in our organization. Each product and customization is supported by pre-development documentation covering functional, technical, quality assurance and project management aspects.

Project Management – The simultaneous production, maintenance and support of multiple products and customizations is made possible with the backing of an effective project management practice.

Development – Our teams of consultants and developers follow a strict development methodology. This is a set of processes based on industry best practices that have evolved over two decades of extensive software development work.

Quality Assurance – We take the production of quality products very seriously and as such ensure that industry standard tools and methods are used for testing our products and customizations. The reputation we have with our customers and partners is testimony to our motto: Quality On Time!

Support – We offer support services for our products and customizations worldwide, in 18 time zones. Each support request is registered and a confirmation sent out immediately with a unique tracking number. Support is mainly available through email, and in cases of escalation, through remote assistance or phone calls.

Demonstration – Product demonstrations are scheduled on demand. A request is sent to our Sales Team at Sales@Systronics.com, who organizes a personalized webinar for you or your customers at a mutually suitable date and time.

Implementation – Setup and implementation of our solutions and customizations are carried out by our Development Team using secure remote access practices.

Training – Product training sessions are available over the net. Occasionally, we organize prescheduled sessions, which are announced on our website (www.systronics.com). Individual training sessions are scheduled on a case by case basis by our Sales Team, when a request is sent to Sales@Systronics.com.

For details on all
SYSTRONICS Sage Accpac™
modules, please visit:
www.systronics.com



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